

AVON REPRESENTATIVE 2014 CAMPAIGN SELLING CALENDAR

MAILPLAN - 7 (BROWN)

| | Start Appointing | Selling Starts | YourAvon.com/ F.A.S.T. Talk by Noon (Ship Branch time**) | Order Ships | Alternate Dates* |
|-------------|---------------------|--|---|--|---------------------|
| | THURSDAY | | | FRIDAY | |
| | | (New Representative Starts Upon Appointment) | Paper Submission due 2 business days prior to dates listed below. | Dates are subject to revisions due to Holiday or other processing needs. | |
| C-1 | * | * | * | * | |
| C-2 | * | * | 1/9 | 1/10 | |
| C-3 | 1/2 | 1/9 | 1/23 | 1/24 | |
| C-4 | 1/16 | 1/23 | 2/6 | 2/7 | |
| C-5 | 1/30 | 2/6 | 2/20 | 2/21 | |
| C-6 | 2/13 | 2/20 | 3/6 | 3/7 | |
| C-7 | 2/27 | 3/6 | 3/20 | 3/21 | |
| C-8 | 3/13 | 3/20 | 4/3 | 4/4 | |
| C-9 | 3/27 | 4/3 | 4/17 | 4/18 | |
| C-10 | 4/10 | 4/17 | 5/1 | 5/2 | |
| C-11 | 4/24 | 5/1 | 5/15 | 5/16 | |
| C-12 | 5/8 | 5/15 | 5/29 | 5/30 | |
| C-13 | 5/22 | 5/29 | 6/12 | 6/13 | |
| C-14 | 6/5 | 6/12 | 6/26 | 6/27 | |
| C-15 | 6/19 | 6/26 | 7/10 | 7/11 | |
| C-16 | 7/3 | 7/10 | 7/24 | 7/25 | |
| C-17 | 7/17 | 7/24 | 8/7 | 8/8 | |
| C-18 | 7/31 | 8/7 | 8/21 | 8/22 | |
| C-19 | 8/14 | 8/21 | 9/4 | 9/5 | |
| C-20 | 8/28 | 9/4 | 9/18 | 9/19 | |
| C-21 | 9/11 | 9/18 | 10/2 | 10/3 | |
| C-22 | 9/25 | 10/2 | 10/16 | 10/17 | |
| C-23 | 10/9 | 10/16 | 10/30 | 10/31 | |
| C-24 | 10/23 | 10/30 | 11/13 | 11/14 | |
| C-25 | 11/6 | 11/13 | * | * | |
| C-26 | 11/20 | * | * | * | |

* The Order Processing Schedule is still being determined for campaigns affected by the year end Holidays. Once the schedule has been finalized, you will receive an invoice message and a printed calendar. The schedule will be posted on yourAVON.com.

** Orders shipped from Zanesville are due Noon Eastern Time and orders shipped from Pasadena are due Noon Pacific Time.

NOTE: These Calendars can also be found online at yourAVON.com.

REPRESENTANTE AVON

CALENDARIO DE VENTAS POR CAMPAÑA DE 2014

PLAN DE ENVÍO 7 (MARRÓN)

| | Empezar nombramientos | Empezar a vender | yourAVON.com y F.A.S.T. Talk: antes del mediodía (la mercancía se envía según la hora en la sucursal**) | Envío de la mercancía | Fechas alternas* |
|------|-----------------------|---|---|--|------------------|
| | JUEVES | | | VIERNES | |
| | | (La nueva Representante empieza después del nombramiento) | La Orden de Compra debe recibirse 2 días hábiles antes de las fechas siguientes | Fechas sujetas a cambio debido a días feriados u otros factores del procesamiento de pedidos | |
| C-1 | * | * | * | * | |
| C-2 | * | * | 1/9 | 1/10 | |
| C-3 | 1/2 | 1/9 | 1/23 | 1/24 | |
| C-4 | 1/16 | 1/23 | 2/6 | 2/7 | |
| C-5 | 1/30 | 2/6 | 2/20 | 2/21 | |
| C-6 | 2/13 | 2/20 | 3/6 | 3/7 | |
| C-7 | 2/27 | 3/6 | 3/20 | 3/21 | |
| C-8 | 3/13 | 3/20 | 4/3 | 4/4 | |
| C-9 | 3/27 | 4/3 | 4/17 | 4/18 | |
| C-10 | 4/10 | 4/17 | 5/1 | 5/2 | |
| C-11 | 4/24 | 5/1 | 5/15 | 5/16 | |
| C-12 | 5/8 | 5/15 | 5/29 | 5/30 | |
| C-13 | 5/22 | 5/29 | 6/12 | 6/13 | |
| C-14 | 6/5 | 6/12 | 6/26 | 6/27 | |
| C-15 | 6/19 | 6/26 | 7/10 | 7/11 | |
| C-16 | 7/3 | 7/10 | 7/24 | 7/25 | |
| C-17 | 7/17 | 7/24 | 8/7 | 8/8 | |
| C-18 | 7/31 | 8/7 | 8/21 | 8/22 | |
| C-19 | 8/14 | 8/21 | 9/4 | 9/5 | |
| C-20 | 8/28 | 9/4 | 9/18 | 9/19 | |
| C-21 | 9/11 | 9/18 | 10/2 | 10/3 | |
| C-22 | 9/25 | 10/2 | 10/16 | 10/17 | |
| C-23 | 10/9 | 10/16 | 10/30 | 10/31 | |
| C-24 | 10/23 | 10/30 | 11/13 | 11/14 | |
| C-25 | 11/6 | 11/13 | * | * | |
| C-26 | 11/20 | * | * | * | |

* Aún no se ha finalizado el calendario de procesamiento de pedidos de las campañas que afecten los días feriados de fin de año. Cuando se finalice, recibirá un mensaje en su factura y el calendario impreso. Además, se publicará en yourAVON.com.

** Los pedidos que se procesan en Zanesville deben enviarse antes del mediodía, Hora del Este; mientras que los que se procesan en Pasadena deben enviarse antes del mediodía, Hora del Pacífico. **NOTA ACLARATORIA:** Estos calendarios también están en yourAVON.com. Avon Products, Inc. 76021-9